



## CRUISING YACHT CLUB OF AUSTRALIA

*Home of the Rolex Sydney Hobart Yacht Race*

### **CYCA Members Business Directory 2016**



ACTIVE Knowledge is a specialist Coaching and Business Development consultancy, committed to enabling organisations to improve their performance and develop the capabilities to compete successfully.

**Business Name:** ACTIVE Knowledge

**Business Industry:** Workplace Training and Assessment

**Contact Details:** Kevin Conlon

**Email:** [Learn@activeknowledge.com.au](mailto:Learn@activeknowledge.com.au)

**Business Website:** [www.ACTIVEknowledge.com.au](http://www.ACTIVEknowledge.com.au)

**CYCA Member Offer:** CYCA Member Rates Available



AFM Advisers

**Business Name:** AFM Advisers Pty Ltd

**Business Industry:** Financial Services - Superannuation, Retirement and Insurance Advice

**Contact Details:** Terry Rhodes

**Phone:** (02) 9302 5600

**Email:** [terry@afmadvisers.com](mailto:terry@afmadvisers.com)

**Business Website:** [www.afmadvisers.com](http://www.afmadvisers.com)

**CYCA Member Offer:** 10% off our standard Fee rates



Avviso is Australia's leading PR agency for the promotion of all types of events: conferences, festivals, public celebrations, exhibitions, concerts, leisure activities and awards programs.

**Business Name:** Avviso Public Relations

**Business Industry:** PR and Communications (services digital and social media)

**Contact Details:** Carolyn Grant

**Phone:** (02) 9368 7277

**Email:** [carolyng@avviso.com.au](mailto:carolyng@avviso.com.au)

**Business Website:** [www.avviso.com.au](http://www.avviso.com.au)

**CYCA Member Offer:** Members 20% Discount



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**Business Name:** Balmain Marina

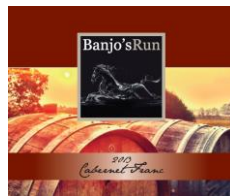
**Business Industry:** Marina and Boatyard

**Contact Details:**

**Mobile:** 0438 002 918

**Business Website:** [www.balmainmarina.com.au](http://www.balmainmarina.com.au)

**CYCA Member Offer:** Do-it-yourself slipping on weekends



Banjo's Run is a family owned and operated vineyard. We pick from mature vines grown in fertile basalt soil in the cool climate of the New South Wales Southern Highlands.

**Business Name:** Banjo's Run Winery and Bed & Breakfast

**Business Industry:** Wine Production and tourism

**Contact Details:** Bill Hall

**Mobile:** 0408 228 724

**Email:** [bill@banjosrun.com.au](mailto:bill@banjosrun.com.au)

**Business Website:** [www.banjosrun.com.au](http://www.banjosrun.com.au)

**CYCA Member Offer:** Case buys only \$20.00 per bottle, normally \$28-\$35 per bottle

## Big Splash

Big Splash Media specialises in travel, and cruise holidays in particular. We own Australia and New Zealand's only luxury cruise magazine, website and newsletter at cruise [passenger.com.au](http://passenger.com.au). Big Splash supports financial literacy, and publishes the Really Simple Guide to Money to help young Australian families understand how to manage their finances. We custom publish for the federal and local governments, and organisations like the NRMA.

**Business Name:** Big Splash Media

**Business Industry:** Marketing and Publishing

**Contact Details:** Peter Lynch - Editor & Publisher

**Address:** Suite 3, level 2, Bligh Street, Sydney, 2000

**Phone:** (02) 9231 3518

**Email:** [info@bigsplashmedia.com.au](mailto:info@bigsplashmedia.com.au)

**Business Website:** [www.bigsplashmedia.com.au](http://www.bigsplashmedia.com.au)

**CYCA Member Offer:** Free initial consultation and 10% off our rates



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Blond Catering prides itself on being versatile enough to accommodate any event. Blond's menus are all specifically tailored to suit each individual client's needs and event style. Blond Catering is an easy, clean and modern way to do an office or home event that will impress guests or clients. We offer Sydney a new take on quality catering bringing together the traditional Danish and Australian modern cuisine. We pride ourselves in the fresh quality of our ingredients, careful personal preparation and quality presentation. The result is beautiful flavours, textures and unforgettable food.

**Business Name:** Blond Catering

**Business Industry:** Catering

**Contact Details:** Anna Persson

**Phone:** (02) 9550 0662

**Business Website:** [www.blondcatering.com.au](http://www.blondcatering.com.au)

**CYCA Member Offer:** 10% discount available for any private events held prior to 31<sup>st</sup> August 2016

**Business Name:** Clarke IP

**Business Industry:** Legal, Intellectual Property

**Contact Details:** David Clarke

**Address:** Suite 305/110 Pacific Hwy, North Sydney

**Phone:** (02) 8459 9060

**Email:** [reception@clarkip.com.au](mailto:reception@clarkip.com.au)

**Business Website:** [www.clarkeip.com.au](http://www.clarkeip.com.au)

**CYCA Member Offer:** Initial consultation free of charge



**Business Name:** Complete Display Solutions

**Business Industry:** Manufacturing – Point of Sale Displays, Cut to Size Acrylic, Simple Boat Windows

**Contact Details:** Deborah Holder

**Address:** Unit 18, 12-14 Beaumont Road, Mt. Kuring-gai

**Phone:** (02) 9457 8874

**Email:** [debbie@completedisplaysolutions.com.au](mailto:debbie@completedisplaysolutions.com.au)

**Business Website:** [www.completedisplaysolutions.com.au](http://www.completedisplaysolutions.com.au)

**CYCA Member Offer:** 10% Discount on any Manufactured Items / Cut to Size acrylic



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**Business Name:** Eurochef Australia

**Business Industry:** Commercial Kitchen Equipment Importer

**Contact Details:** Jack Findlay

**Address:** Sydney Warehouse, 11 Bumborah Point Road, Port Botany

**Phone:** (02) 8338 9222

**Email:** [eurochef@eurochefaus.com](mailto:eurochef@eurochefaus.com)

**Business Website:** [www.eurochefaus.com](http://www.eurochefaus.com)



As a purposely small boutique accounting and advisory practice, we offer client solutions across valuation, audit and advisory roles. Clients receive two decades of big firm partner expertise at the right price.

**Business Name:** E Psaltis & Co

**Business Industry:** Business Valuation; Small to medium audit; Independent expert opinion; Advisory services, property and REIT Sector; Non-Executive Independent Director services.

**Contact Details:** Ed Psaltis,

**Address:** Level 21/25 Bligh St, Sydney

**Phone:** (02) 8356 3118

**Mobile:** 0410 519 338

**Email:** [ed.psaltis@epsaltisandco.com](mailto:ed.psaltis@epsaltisandco.com)

**Business Website:** [www.epsaltisandco.com](http://www.epsaltisandco.com)

**CYCA Member Offer:** 10% Discount on all services to CYCA Members

### FIRST TRAIN

Turning People into Successful Leaders

Being at the top of your game is exciting and thrilling. It can also be lonely without much time to think. To improve and maintain your performance, you constantly need to be learning. With a Professional Coach you get that time to yourself to Think Differently and Learn Freely.

**Business Name:** First Train

**Business Industry:** Training and Development

**Contact Details:** Christopher Brooks

**Address:** GPO Box 1347 Sydney, NSW, 2001

**Phone:** (02) 9356 3196

**Mobile:** 0405 784 071

**Email:** [chris@firsttrain.com.au](mailto:chris@firsttrain.com.au)

**Business Website:** [www.firsttrain.com.au](http://www.firsttrain.com.au)

**CYCA Member Offer:** One month free Leadership Coaching, Complimentary scoping/needs analysis meeting



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*J Farren-Price*

FINEST WATCHES AND JEWELLERY · SINCE 1942

J Farren-Price has developed Australia's most extensive range of famous Swiss watches and beautifully hand crafted jewellery. Australia's longest serving Official Rolex retailer.

**Business Name:** J Farren-Price Jewellery

**Business Industry:** Luxury Watch and Jewellery Retailer

**Contact Details:** Julian Farren-Price, Address: 80 Castlereagh Street, Sydney

**Phone:** (02) 9231 3299

**Email:** [julian@jfarrenprice.com.au](mailto:julian@jfarrenprice.com.au)

**Business Website:** [www.jfarrenprice.com.au](http://www.jfarrenprice.com.au)

**CYCA Member Offer:** Ask for CYCA member of 36 years Julian Farren-Price for special attention

**Business Name:** J S Walton Enterprises Pty Ltd

**Business Industry:** Corporate consulting, M and A Transactions, Investment banking advice and execution

**Contact Details:** John Walton AM

**Mobile:** 0419 367 000

**Email:** [jswalton@bigpond.net.au](mailto:jswalton@bigpond.net.au)

**CYCA Member Offer:** Very competitive commission rates for fellow members

## JACKSON TEECE

**Business Name:** Jackson Teece Architecture

**Business Industry:** Achitecture, Interiors/Urban design/Heritage/Building Diagnostics

**Contact Details:** Damian Barker

**Phone:** (02) 9290 2722

**Business Website:** [www.jacksonteece.com](http://www.jacksonteece.com)

**CYCA Member Offer:** Free first consultation

## KREISSON

Kreisson is a Sydney-based progressive, solution-driven law firm with a national and international client base. Kreisson partners with clients seeking personalised, value-added legal services.

**Business Name:** Kreisson

**Business Industry:** Construction and Property Lawyers

**Contact Details:** Nadine Emsley

**Phone:** (02) 8239 6503

**Email:** [Nadine.emsley@kreisson.com.au](mailto:Nadine.emsley@kreisson.com.au)

**Business Website:** [www.kreisson.com.au](http://www.kreisson.com.au)

**CYCA Member Offer:** Happy to offer fixed price with discounts





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La Mer Commercial Designs are leaders in innovative interior design and project management. We thrive on creating original, sustainable and world class interiors. We offer a personal service, working with you to bring your interior to life.

**Business Name:** La Mer Commercial

**Business Industry:** Commercial Design

**Contact Details:** Christina Aloisio

**Mobile:** 0414 643 445

**Email:** [christina@lamergroup.com.au](mailto:christina@lamergroup.com.au)

**Business Website:** [www.lamercommercial.com.au](http://www.lamercommercial.com.au)

**CYCA Member Offer:** 15% Discount for CYCA Members



La Mer Home Interiors are leaders in innovative interior design and project management. We thrive on creating original, sustainable and world-class interiors. We offer a personal service, working with you to bring your interior to life.

**Business Name:** La Mer Home Interiors

**Business Industry:** Residential Design

**Contact Details:** Christina Aloisio

**Mobile:** 0414 643 445

**Email:** [christina@lamergroup.com.au](mailto:christina@lamergroup.com.au)

**Business Website:** [www.lamerhome.com.au](http://www.lamerhome.com.au)

**CYCA Member Offer:** 15% Discount for CYCA Members



La Mer Wellbeing are visionary leaders of world-class instructors to channel as a support body to schools, educational organisations and families. La Mer Wellbeing honours a personalised philosophy where every child and young person are unique and flourishes in his/her own stride and pace.

**Business Name:** La Mer Wellbeing

**Business Industry:** Education and Student Wellbeing

**Contact Details:** Christina Aloisio

**Mobile:** 0414 643 445

**Email:** [christina@lamergroup.com.au](mailto:christina@lamergroup.com.au)

**Business Website:** [www.lamerwellbeing.com.au](http://www.lamerwellbeing.com.au)

**CYCA Member Offer:** 15% Discount for CYCA Members

**Business Name:** Marine SafetyWorks

**Business Industry:** Marine Safety Training and Consultancy

**Contact Details:** Genevieve White



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**Phone:** (02) 9576 6065

**Mobile:** 0402 294 490

**Email:** [gwhite@marinesafetyworks.com.au](mailto:gwhite@marinesafetyworks.com.au)

**Business Website:** [www.marinesafetyworks.com.au](http://www.marinesafetyworks.com.au)



**Business Name:** Morton Real Estate

**Business Industry:** Real Estate Sales property management and leasing

**Contact Details:** James Linacre

**Address:** Unit 26/ 17-21 Bowden St, Alexandria

**Phone:** (02) 9319 5222

**Email:** [jamesl@morton.com.au](mailto:jamesl@morton.com.au)

**Business Website:** [www.morton.com.au](http://www.morton.com.au)

**CYCA Member Offer:** A Discounted property management fee of 5.0% including GST and a 1 week letting fee for any term. We can also offer a free market estimate and appraisal for sales or rentals for any property in metropolitan Sydney.



As the Australian importer of Nanni Diesel marine engines and generators for more than 35 years, we offer an expert knowledge in a wide range of application solutions for re-power or new builds. Call Peter Collins today for a propulsion study to find the appropriate power requirements for your on water needs.

**Business Name:** NANNI Diesel Australia

**Business Industry:** Diesel Marine Engines and Generators

**Contact Details:** Peter Collins

**Address:** Unit 26/ 17-21 Bowden St, Alexandria

**Phone:** (02) 9319 5222

**Email:** [engines@nannidiesel.com.au](mailto:engines@nannidiesel.com.au)

**Business Website:** [www.nannidiesel.com.au](http://www.nannidiesel.com.au)

**CYCA Member Offer:** Trade Discount

### Pacific Consulting Group

**Business Name:** Pacific Consulting Group

**Business Industry:** Management Consulting

**Contact Details:** Mitch Burns

**Mobile:** 0412 336 528

**Email:** [mitch.burns@pacificconsultinggroup.com.au](mailto:mitch.burns@pacificconsultinggroup.com.au)

**Business Website:** [www.pacificconsultinggroup.com.au](http://www.pacificconsultinggroup.com.au)



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Pilgrim Sailing offers a range of unique sailing experiences and exceptional private charters on a beautiful 58 foot yacht on Sydney Harbour and Magnetic Island.

**Business Name:** Pilgrim Sailing

**Business Industry:** Sailing Charters

**Contact Details:** Paul & Clare Ley

**Mobile:** 0424 296 406 or 0432 297 911

**Email:** [info@pilgrimsailing.com.au](mailto:info@pilgrimsailing.com.au)

**Business Website:** [www.pilgrimsailing.com.au](http://www.pilgrimsailing.com.au)

**CYCA Member Offer:** 10% Discount off Private Charters in Sydney and Magnetic Island –(excludes catering & beverages)



**Business Name:** Piquant Catering

**Business Industry:** Corporate, Private and Special Event Catering

**Contact Details:** Justine Nicholls

**Address:** 13 Ramsay Road, Five Dock

**Phone:** (02) 9713 1577

**Email:** [office@piquant.com.au](mailto:office@piquant.com.au)

**Business Website:** [www.piquant.com.au](http://www.piquant.com.au)

**CYCA Member Offer:** 10% Discount for members (except in November and December and on Public Holidays).



PLAIN SAILING brings together the years of expertise from the owners of First Train and Pilgrim Sailing. It provides structured learning programs in a sailing environment for corporate teams of up to 16 people. Plain Sailing challenges teams to work together in a new environment and this is then translated back into the workplace to improve performance.

**Business Name:** Plain Sailing

**Business Industry:** Team Building

**Contact Details:** Christopher Brooks

**Phone:** 0405 784 071

**Email:** [admin@plainsailing.com.au](mailto:admin@plainsailing.com.au)

**Business Website:** [www.plainsailing.com.au](http://www.plainsailing.com.au)

**CYCA Member Offer:** 10% Discount on Team Building events.







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**Business Name:** PMF Legal  
**Business Industry:** Solicitors  
**Contact Details:** Paul Fordyce  
**Address:** Level 11, 84 Pitt Street, Sydney, 2000  
**Phone:** (02) 9221 9888  
**Email:** [pfordyce@pmflegal.com](mailto:pfordyce@pmflegal.com)  
**Business Website:** [www.pmflegal.com](http://www.pmflegal.com)  
**CYCA Member Offer:** Free first consultation

## Quincy

In the heart of Woollahra, Quincy showcases a boutique collection offhand selected shoes and accessories from leading Australian and international designers including; Repetto, Pedro Garcia, Rupert Sanderson, K-Jacques, Diane von Furstenberg, Sophia Webster and more.

**Business Name:** Quincy  
**Business Industry:** Retail (Shoes and Accessories)  
**Contact Details:** Shahrzad Vahebzadeh, Address: 76 Queen St, Woollahra, Sydney, NSW  
**Mobile:** 0410 448 602  
**Phone:** (02) 9363 0559  
**Email:** [shahrzad@quincy.com.au](mailto:shahrzad@quincy.com.au)  
**Business Website:** [www.quincy.com.au](http://www.quincy.com.au)  
**CYCA Member Offer:** 10% discount in store on displaying CYCA membership card. Card must be in the same name as the purchaser

## Rachel Grant

INTERIOR DESIGNER & STYLIST

With over 25 years' experience, Rachel offers a personalised service, tailored to suit your individual design and decorating requirements - from a room makeover to a complete home renovation.

**Business Name:** Rachel Grant Interior Design  
**Business Industry:** Interior Design  
**Contact Details:** Rachel Grant  
**Address:** PO Box 674, Paddington, 2021  
**Mobile:** 0419 465 583  
**Email:** [rachelgrant@ozemail.com.au](mailto:rachelgrant@ozemail.com.au)  
**CYCA Member Offer:** A complimentary initial consultation in the Sydney Metro area and 15% discount on consultation fees

**Business Name:** Roni Rigging and Racing  
**Business Industry:** Yacht Rigging  
**Contact Details:** Aron Ormandlaki  
**Mobile:** 0475 414 029



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**Email:** [info@ronirigging.com.au](mailto:info@ronirigging.com.au)

**Business Website:** [www.ronirigging.com.au](http://www.ronirigging.com.au)



The Sail Exchange has combined the reselling of new sails, used sails, sailing related hardware, clothing and apparel into a simple, single website to provide all customers the best value.

**Business Name:** Sail Exchange

**Business Industry:** New and Used Sails, Consignment and New Sailing Hardware, Clothing and Apparel

**Contact Details:** Carl

**Phone:** 0438548033

**Email:** [carl@sailexchange.com.au](mailto:carl@sailexchange.com.au)

**Business Website:** [www.sailexchange.com.au](http://www.sailexchange.com.au)

**CYCA Member Offer:** 15% Discount off the RRP on our website



Shop Supplies is an online retailer for all your shelving, shop fitting and Point of sale requirements. We are direct importers allowing us to provide competitive pricing and national distribution. We specialize in retail display shelving, Cool room shelving, Storage shelving and Racking.

**Business Name:** Shop Supplies

**Business Industry:** Shelving & Shop Fitting

**Contact Details:** Phil Tomkins

**Phone:** 1300 746 778

**Email:** [store@shopsupplies.com.au](mailto:store@shopsupplies.com.au)

**Business Website:** [www.shopsupplies.com.au](http://www.shopsupplies.com.au)

**CYCA Member Offer:** 10% Discount for club members



A boutique real estate agency offering personalised service, specialising in residential sales and property management across Sydney.

**Business Name:** The Joneses Real Estate Agents

**Business Industry:** Real Estate

**Contact Details:** Reece Theedam

**Mobile:** 0406 998 178

**Email:** [reece@thejoneses.com.au](mailto:reece@thejoneses.com.au)

**Business Website:** [www.thejoneses.com.au](http://www.thejoneses.com.au)

**CYCA Member Offer:** 3 Months free property management + 20% Discount on Property Management and Selling Fees



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Private luxury charters for groups up to 13, tailored to suit you. Licensed, catered or BYO. Catamaran sail training. Check our website for prices and availability.

**Business Name:** Too Up Sailing

**Business Industry:** Luxury Private Charter catamaran catering for small groups - Licensed and catered or BYO

**Contact Details:** Keith Logan

**Mobile:** 0419 229 331

**Business Website:** [www.toupsailing.com.au](http://www.toupsailing.com.au)

**CYCA Member Offer:** 10% Discount off our advertised rates on our web page.

**Business Name:** Work with Light

**Business Industry:** Lighting Design and Supply

**Contact Details:**

**Mobile:** 0400 842 131

**Email:** [sari@workwithlight.com.au](mailto:sari@workwithlight.com.au)

**Business Website:** [www.workwithlight.com.au](http://www.workwithlight.com.au)

**Business Name:** Weir Phillips Architects

**Business Industry:** Architecture

**Contact Details:** Robert Weir

**Email:** [robert@weirphillips.com.au](mailto:robert@weirphillips.com.au)

**Business Website:** [www.weirphillips.com.au](http://www.weirphillips.com.au)

**Business Name:** Whelans Luxury Real Estate

**Business Industry:** Real Estate

**Contact Details:** Kevin Whelan

**Address:** Level 5, 203 New South Head Road, Edgecliff, 2027

**Mobile:** 0406 817 233

**Business Website:** [www.whelanluxuryrealestate.com.au](http://www.whelanluxuryrealestate.com.au)

**Business Name:** Yacht Deliveries Australia

**Business Industry:** Delivery Skipper

**Contact Details:** Peter Neaves

**Address:** 77 Highland Ave, Yagoona, NSW, 2199

**Mobile:** 0412 393 021

**Email:** [peter@YachtDeliveries.com.au](mailto:peter@YachtDeliveries.com.au)

**Business Website:** [www.yachtdeliveries.com.au](http://www.yachtdeliveries.com.au)



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**Business Name:** Yoti Race

**Business Industry:** Racing Boat Brokerage

**Contact Details:** David Burt

**Mobile:** 0423 575 981

**Email:** [david@yoti.com.au](mailto:david@yoti.com.au)

**Business Website:** [www.yoti.com.au](http://www.yoti.com.au)

If you are a CYCA member and would like to add your business to this directory visit - [www.surveymonkey.com/r/CYCAbusiness](http://www.surveymonkey.com/r/CYCAbusiness) and fill in your details.